

International Cooperatives Alliance Africa

Training on project planning and EU proposal development

Photo documentation

Date: 27<sup>th</sup> – 30<sup>th</sup> November 2018

Facilitated by: Lena Grothe, finep e.V.

**Participants in working groups:**

**Group 1:**

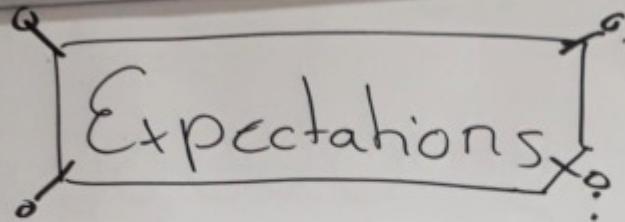
Rose  
Tepsy  
Eve  
Neo  
Hussein  
Dereje  
Moses

**Group 2:**

Gabriele  
Erick  
Lydia  
Adebayo  
Litho  
John

**Group 3:**

Silvia  
Rose  
Salome  
Tigist  
Albert  
Jugdish  
Nyanjige

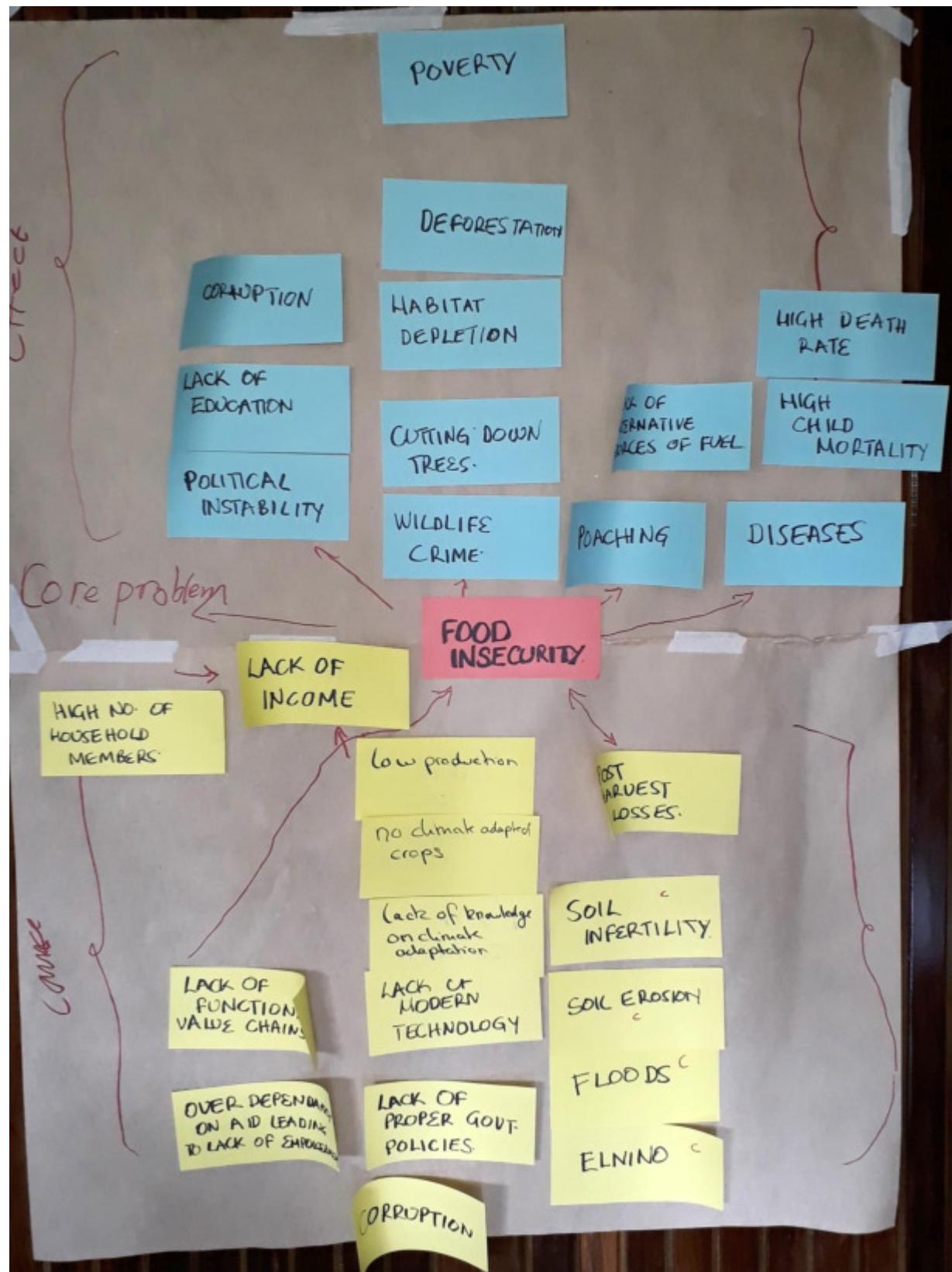


- empower to engage with EUD
- to write strong proposals
- learn how to access funds
- develop CN+FP for EU
- learn about EUD
- professional exchange and possible cooperation
- learn about grant management
- knowledge sharing of participants
- learn about EU funding instruments
- lobby and engage with EUD for members
- how to position cooperatives as development actors
- learn and understand the EU-formats
- exchange of practical field experience
- that EU-proposals submitted will be accepted

## Group work Logical framework approach

### Group 1

#### Problem Tree



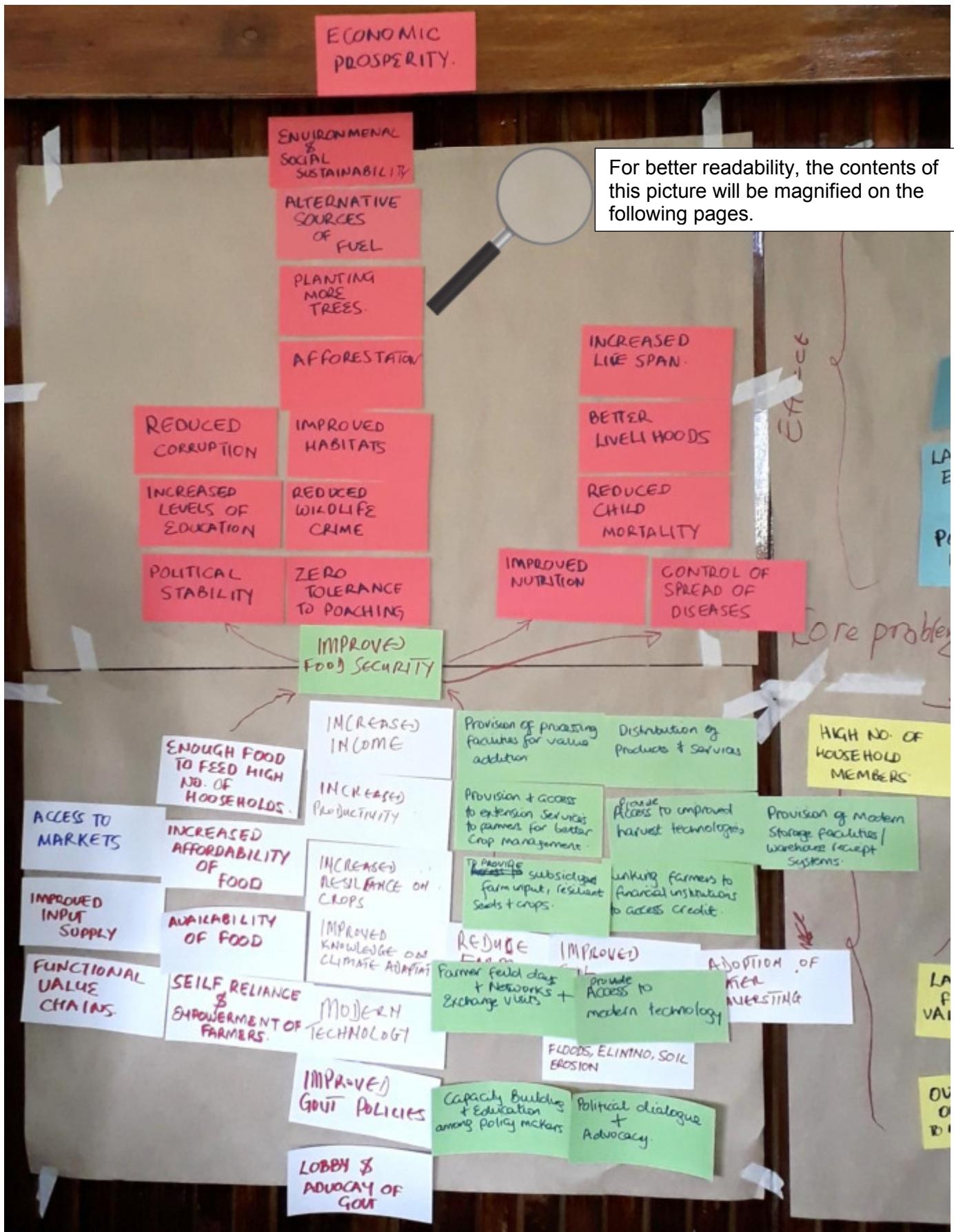
## Stakeholder analysis

STAKEHOLDER	INTEREST 1-5	CAPACITY 1-5				
		1	2	3	4	5
Target groups:						
i) Farmers	✓	✓	✓	✓	✓	✓
ii) Ministry of Afric.	✓	✓	✓	✓	✓	✓
iii) " Health	✓	✓	✓	✓	✓	✓
iv) " Tourism	✓	✓	✓	✓	✓	✓
v) " Electricity	✓	✓	✓	✓	✓	✓
vi) Ministry of Coops.	✓	✓	✓	✓	✓	✓
vii) Ministry of Finance	✓	✓	✓	✓	✓	✓
viii) DONOR	✓	✓	✓	✓	✓	✓
Beneficiaries:						
i) Households	✓	✓	✓	✓	✓	✓
ii) Tourists	✓	✓	✓	✓	✓	✓
iii) Landowners	✓	✓	✓	✓	✓	✓
iv) Business Community	✓	✓	✓	✓	✓	✓
v) Farmers	✓	✓	✓	✓	✓	✓
vi) Landlords	✓	✓	✓	✓	✓	✓

## Objectives Tree

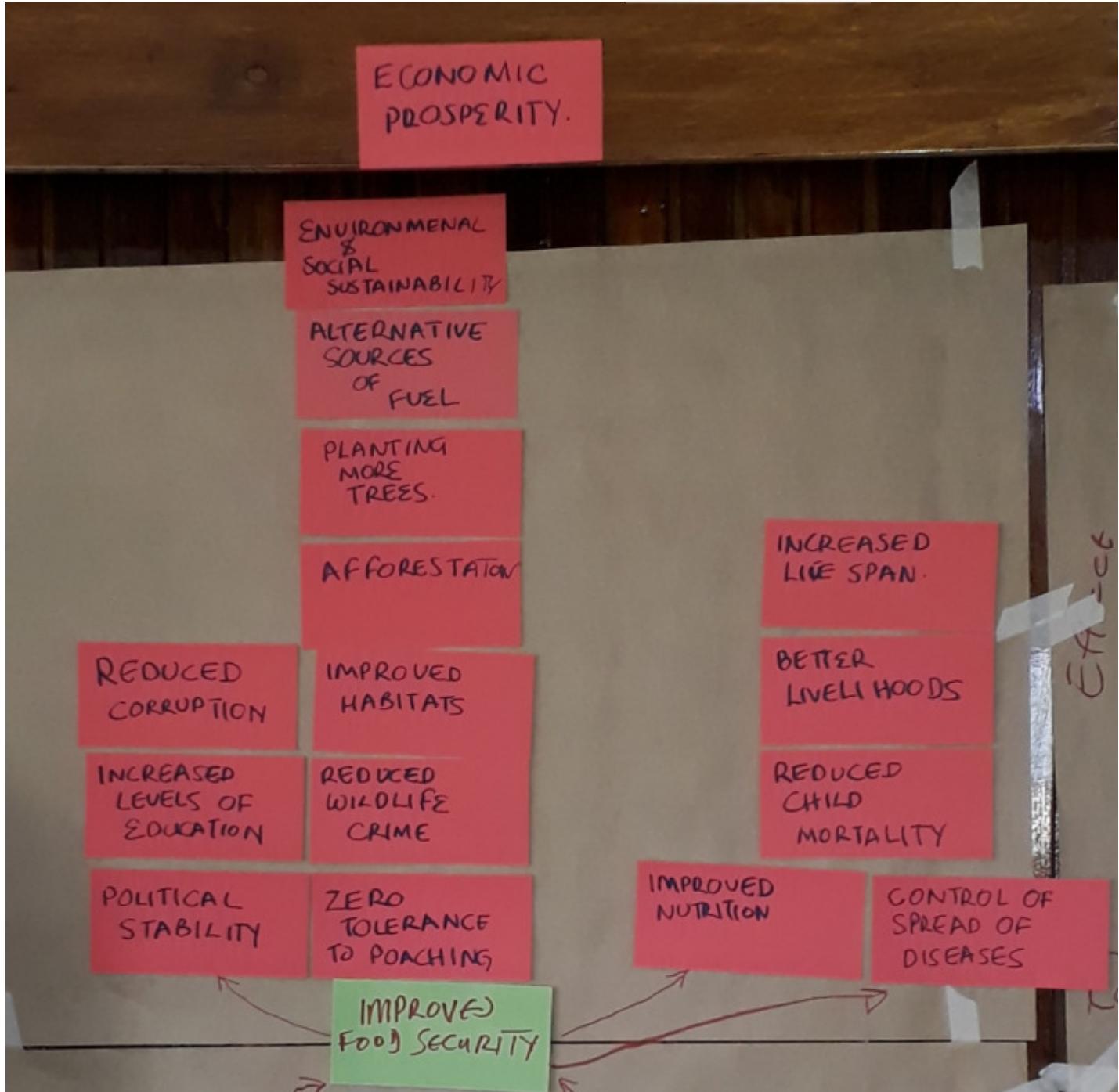


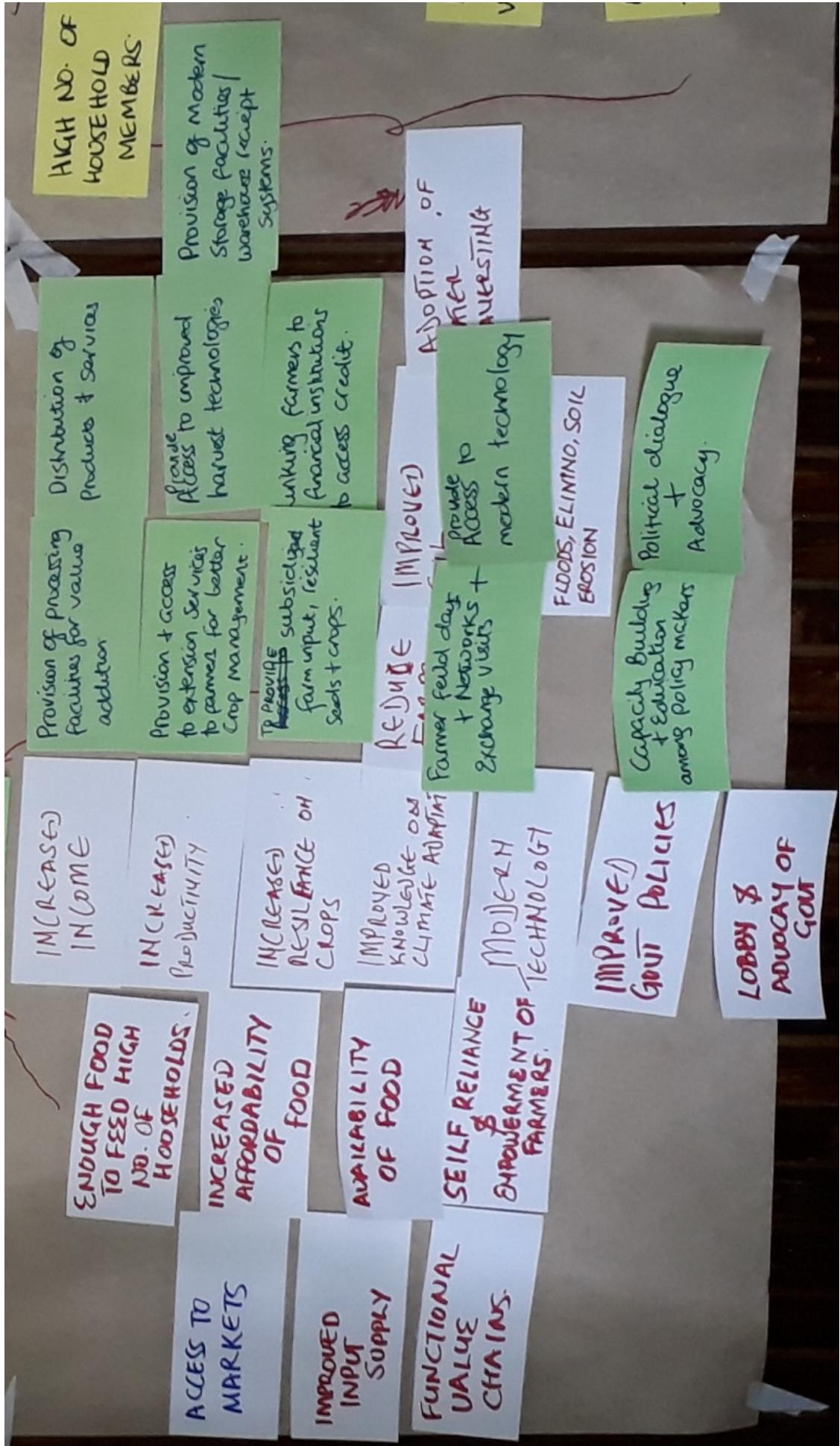
## Strategy analysis



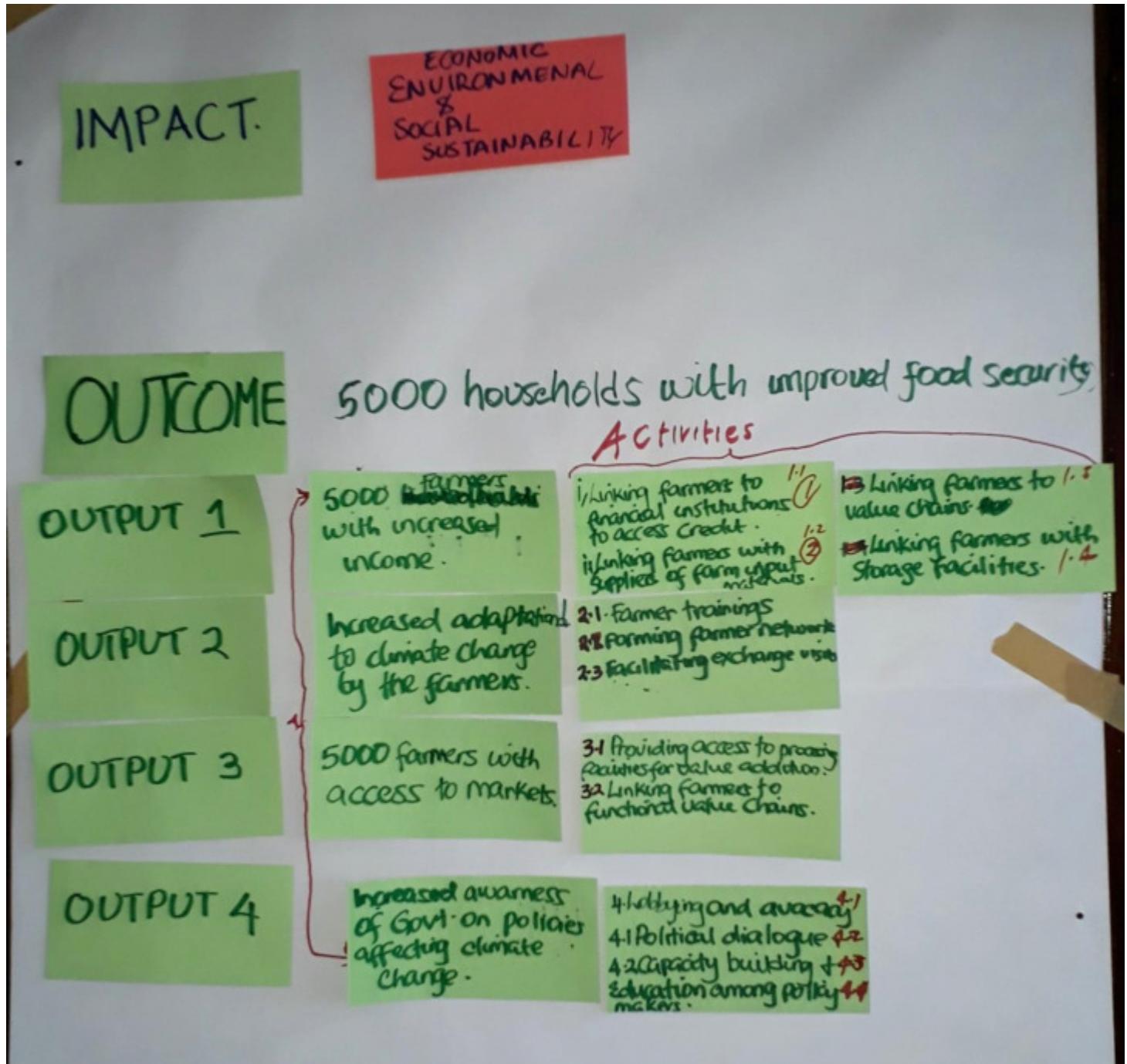
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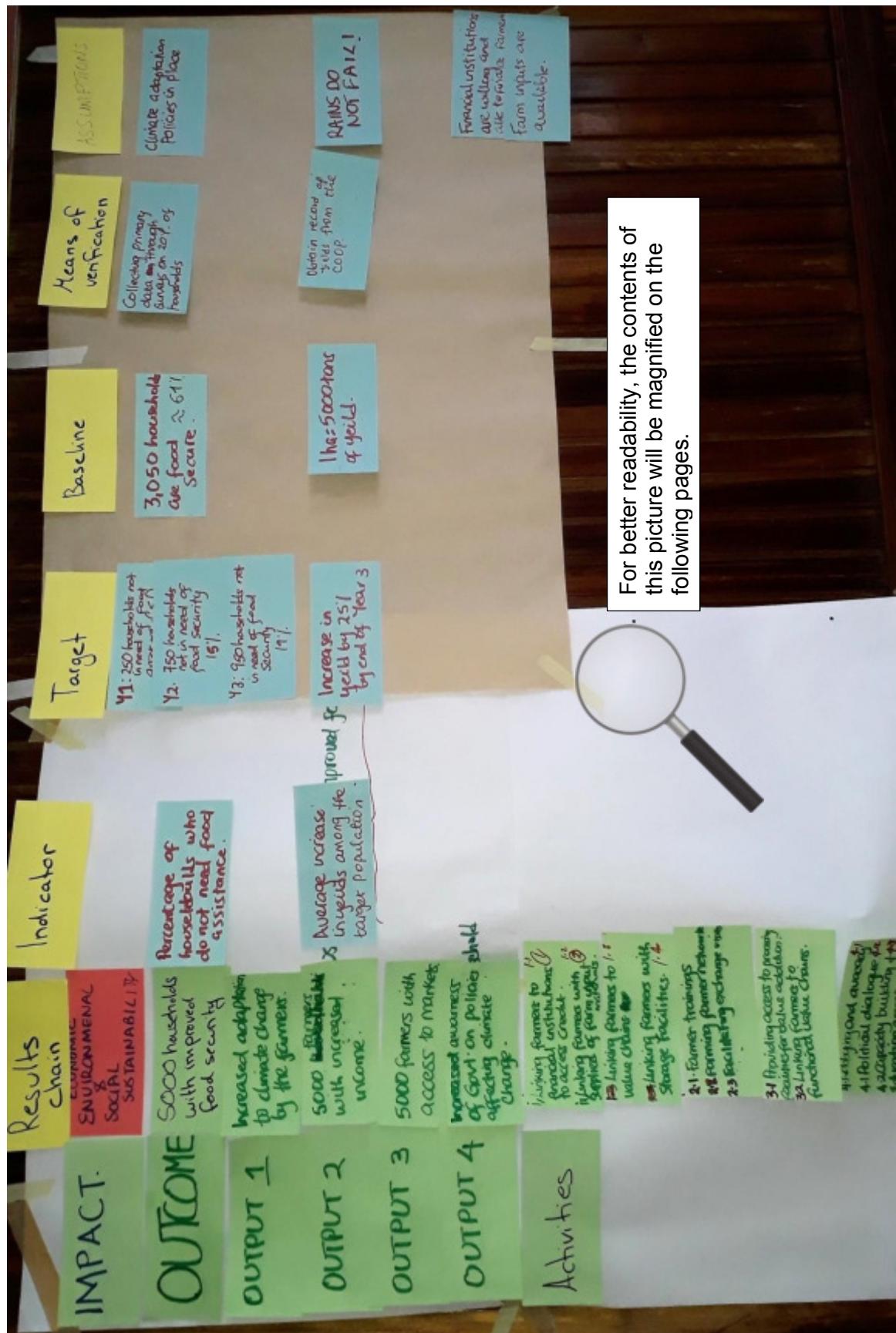
### Part 1





## Results chain

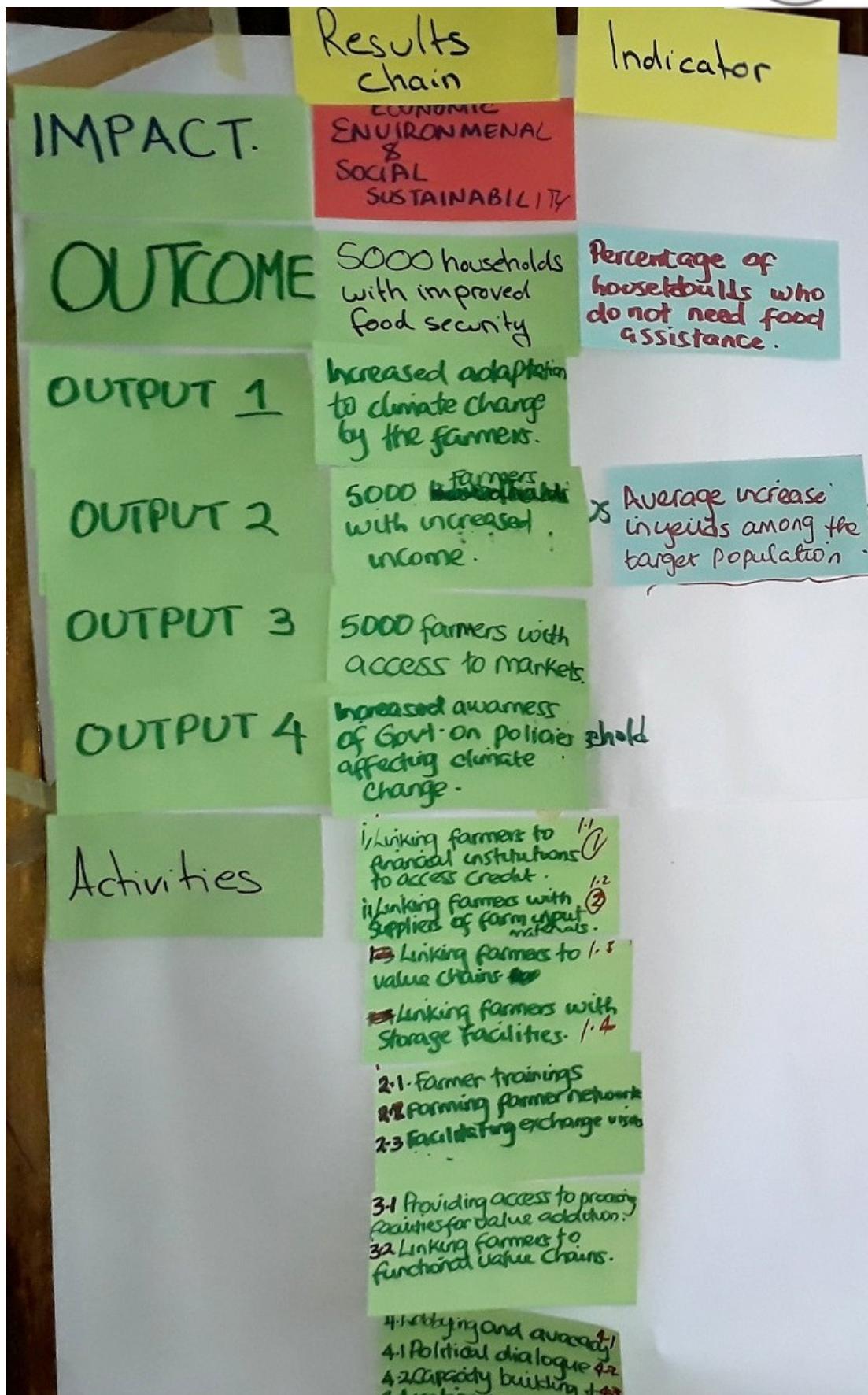




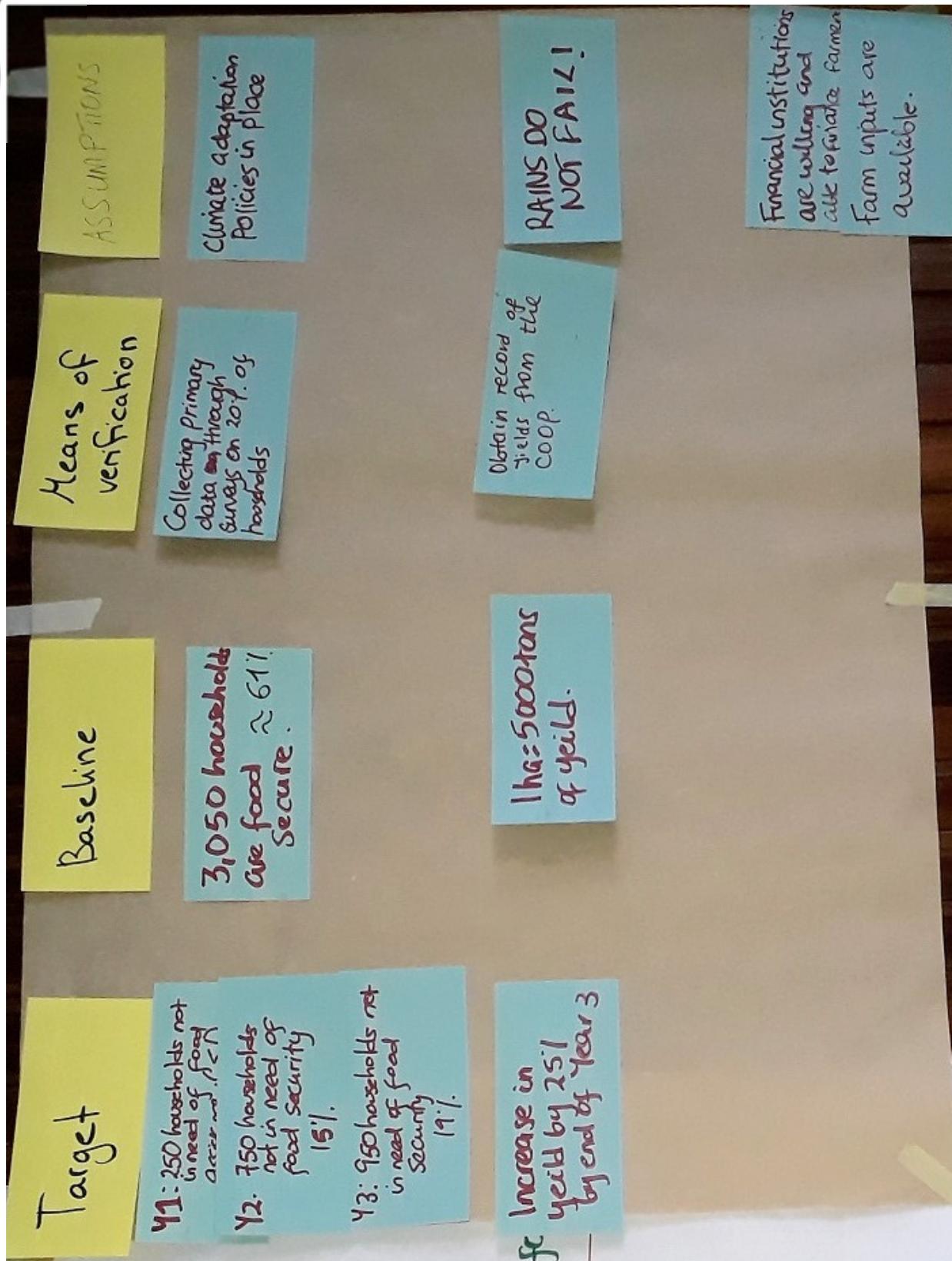


## LogFrame

## Part 1



LogFrame  
 Part 2



## Group work Logical framework approach

## Group 2

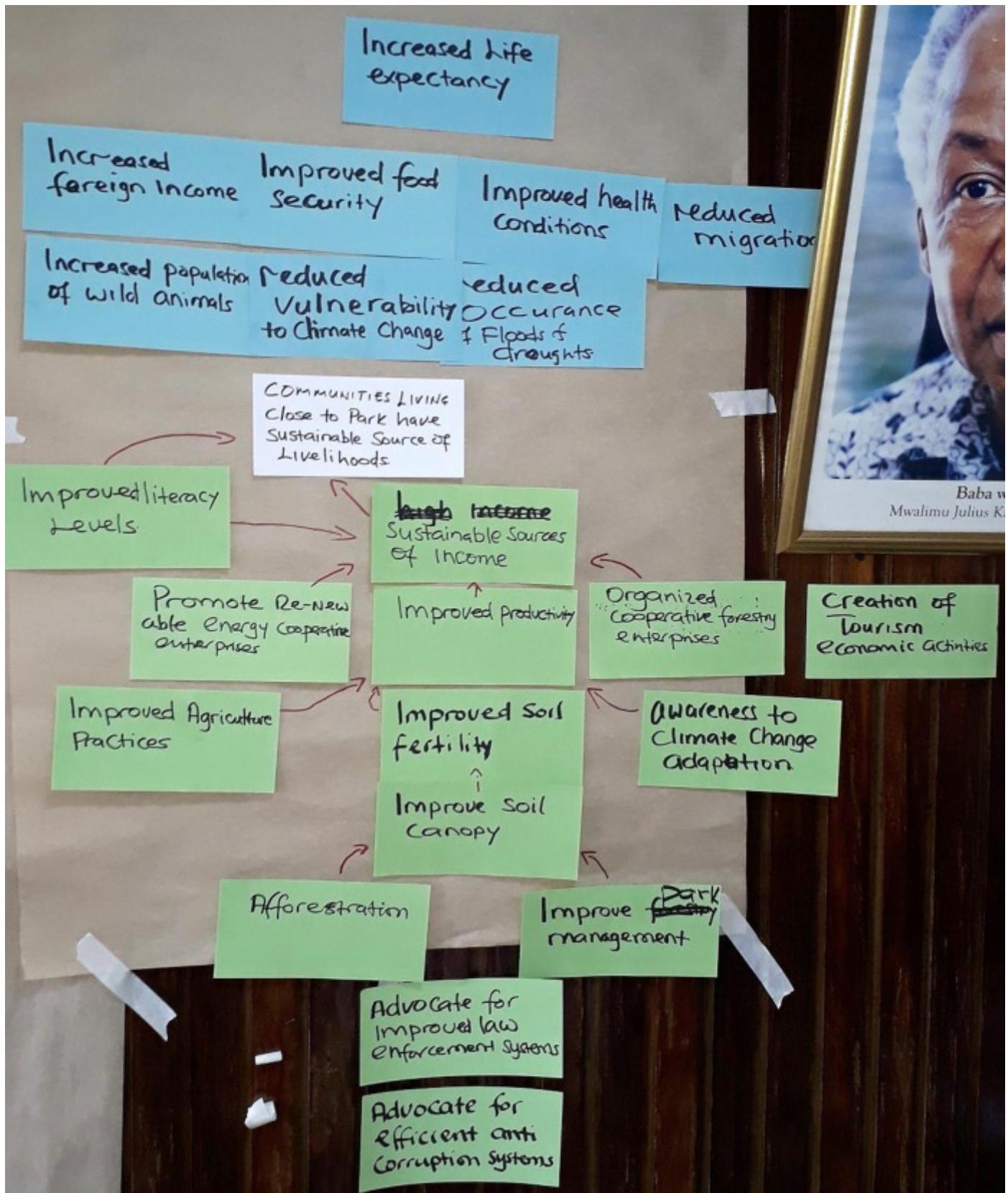
## Problem Tree



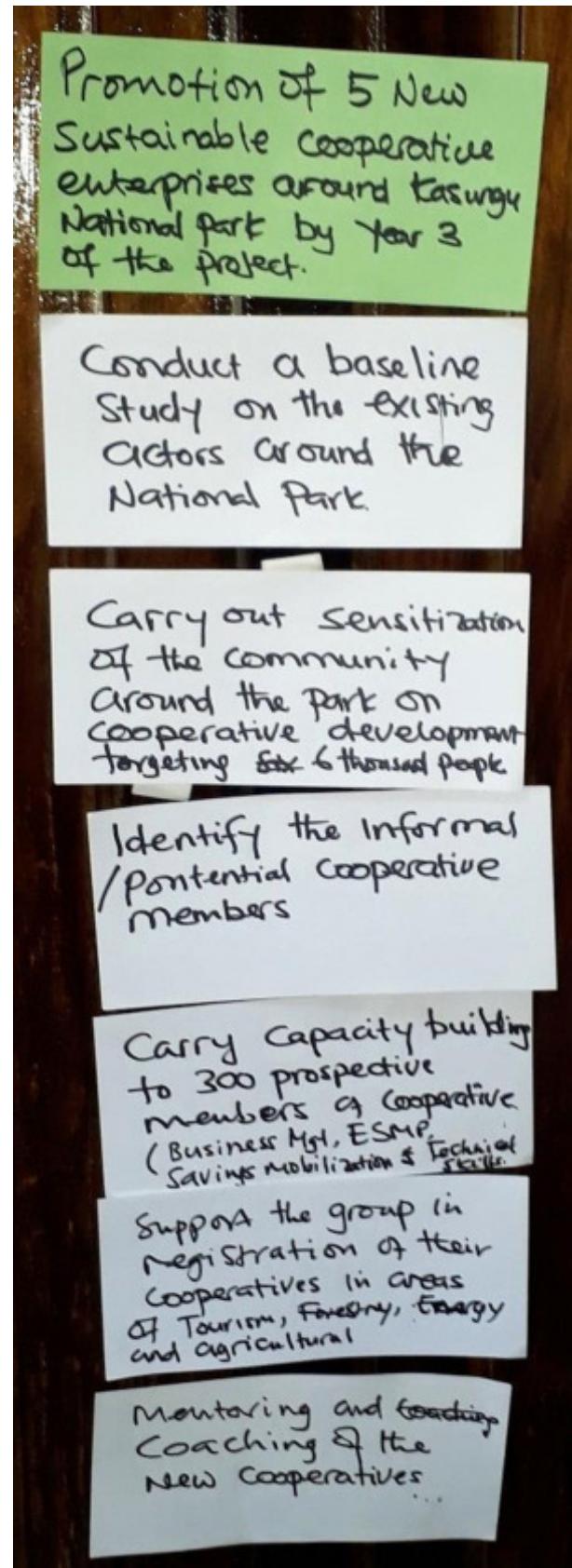
## Stakeholder Analysis

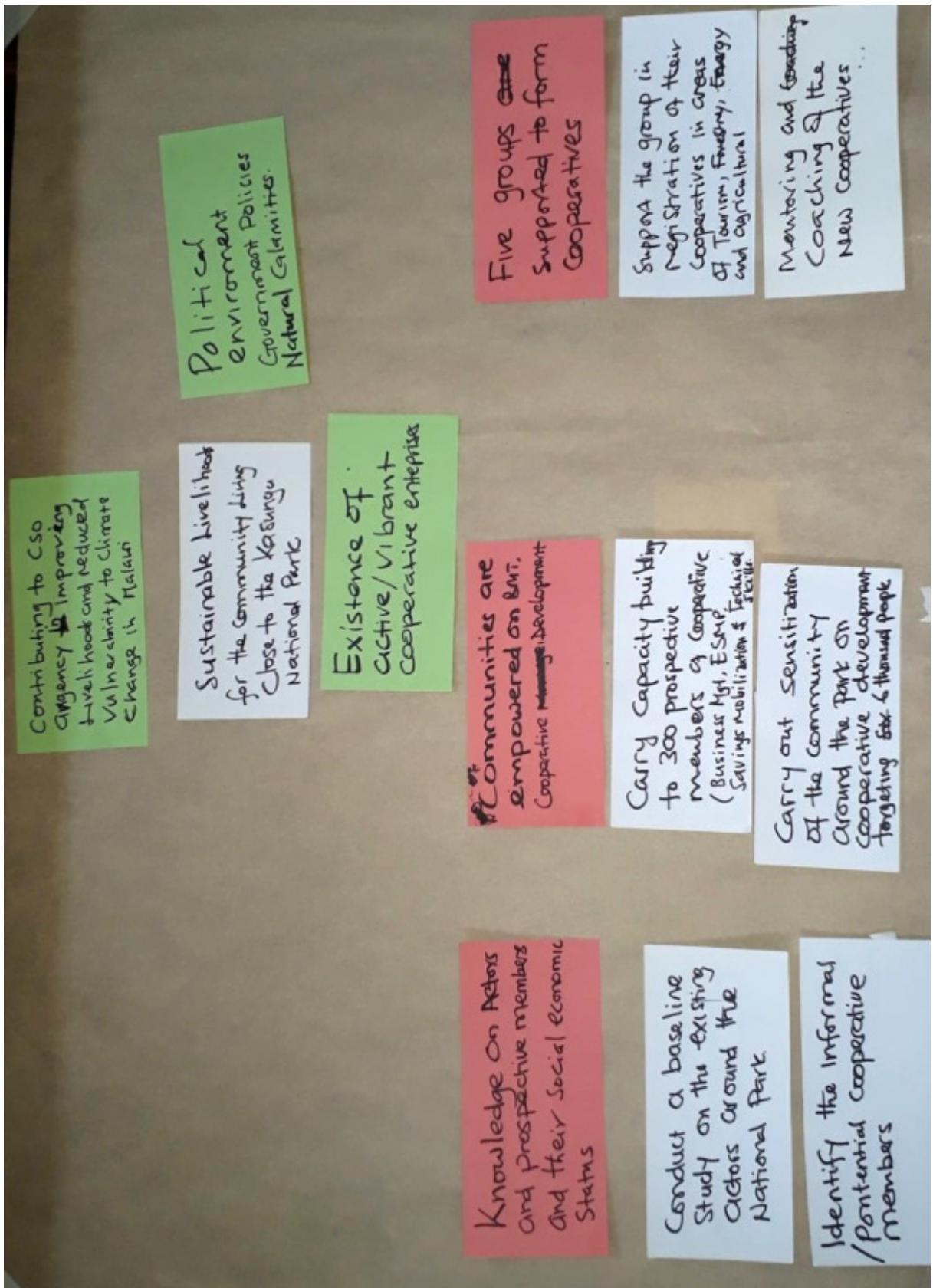
Stakeholders Target group	Interest in Project - Positive or Negative.	Capacity needs and Demands	
		Power High or low	Capacity - existing informed group
Community living around Lasungu National Park.	Positive	medium	<u>Skills</u> on good Agriculture Practices Economic Opportunities Awareness on Climate Change mitigation Policies Awareness on Corruption Prevention
Departments of Parks and Wildlife.	Positive	high	<u>Capacity</u> <u>Technical skills</u> <u>Needs</u> Resources - Transport, Communication, Human resources, Anti Corruption Systems
Traditional chiefs	Negative	high.	<u>C</u> -Trust And Authority Skills Conservation of Forests. Awareness Of mitigation Climate change <u>Transparency &amp; Accountability.</u>

## Objectives Tree



## Strategy Analysis





Result Chain	Indicator	Base Line	Target	Current Value	Source + Means of verification	Assumptions
Sustainable Livelihoods for the Communities living close to Kasungu National Park	Income level Number of Meals per day on average through out the year. Number of Household using Renewable source of energy	To be collected To be collected To be collected	20% Inc 3 meals per day 10% Increase	— — —	Direct collection of data from the community Direct Survey Direct Survey	There are tools to measure the contribution of CBO to attainment of SDGs no 13. Conducive Political environment conducive legislation
Existence of vibrant Cooperative enterprises	Number of New Cooperatives Established. Profits/revenue generated	0 0	£410,000	— —	Register of cooperatives Financial Statements	<b>Enabling Political Environment</b> - market conditions
Communities are Empowered on Business Management and Cooperative management held	Number of People Empowered through Trainings No of Public Meetings	0 0	300 6000	— —	Attendance Register Evaluation forms and Training reports Photos + Reports	Conducive legislation of coops in place Willingness of people to attend adequate security.

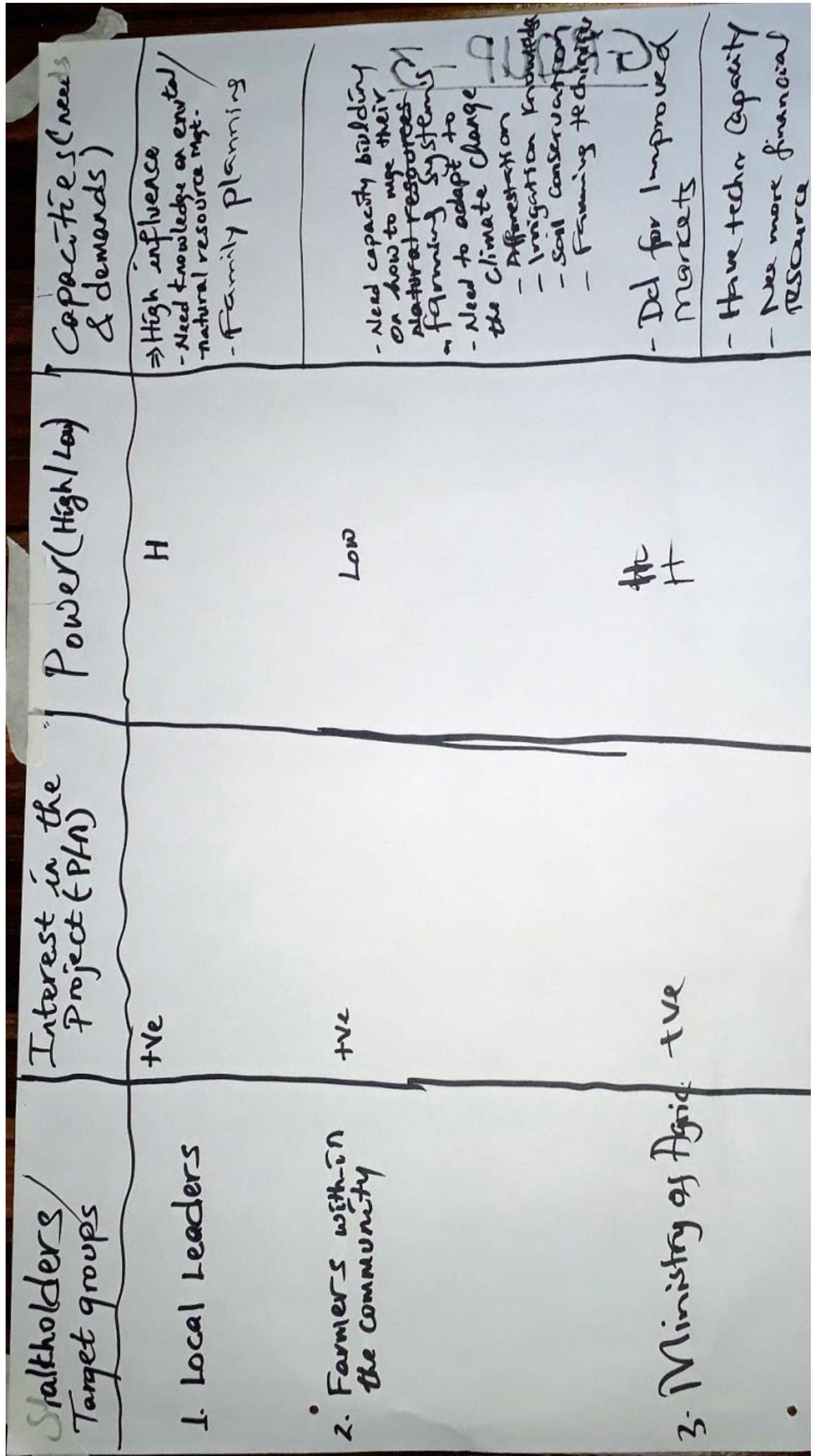
Group work Logical framework approach

Group 3

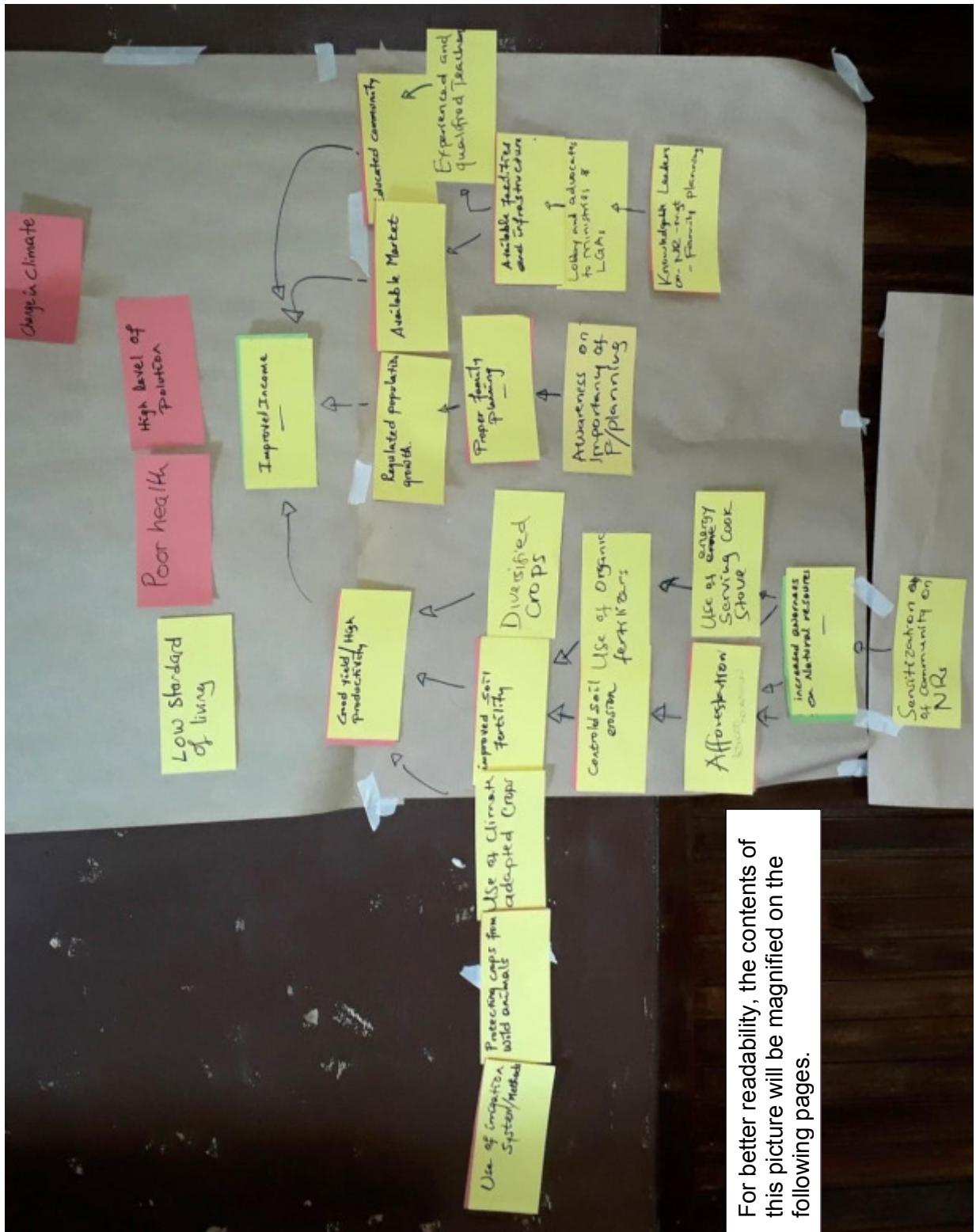
Problem Tree



## Stakeholder Analysis



## Objectives Tree

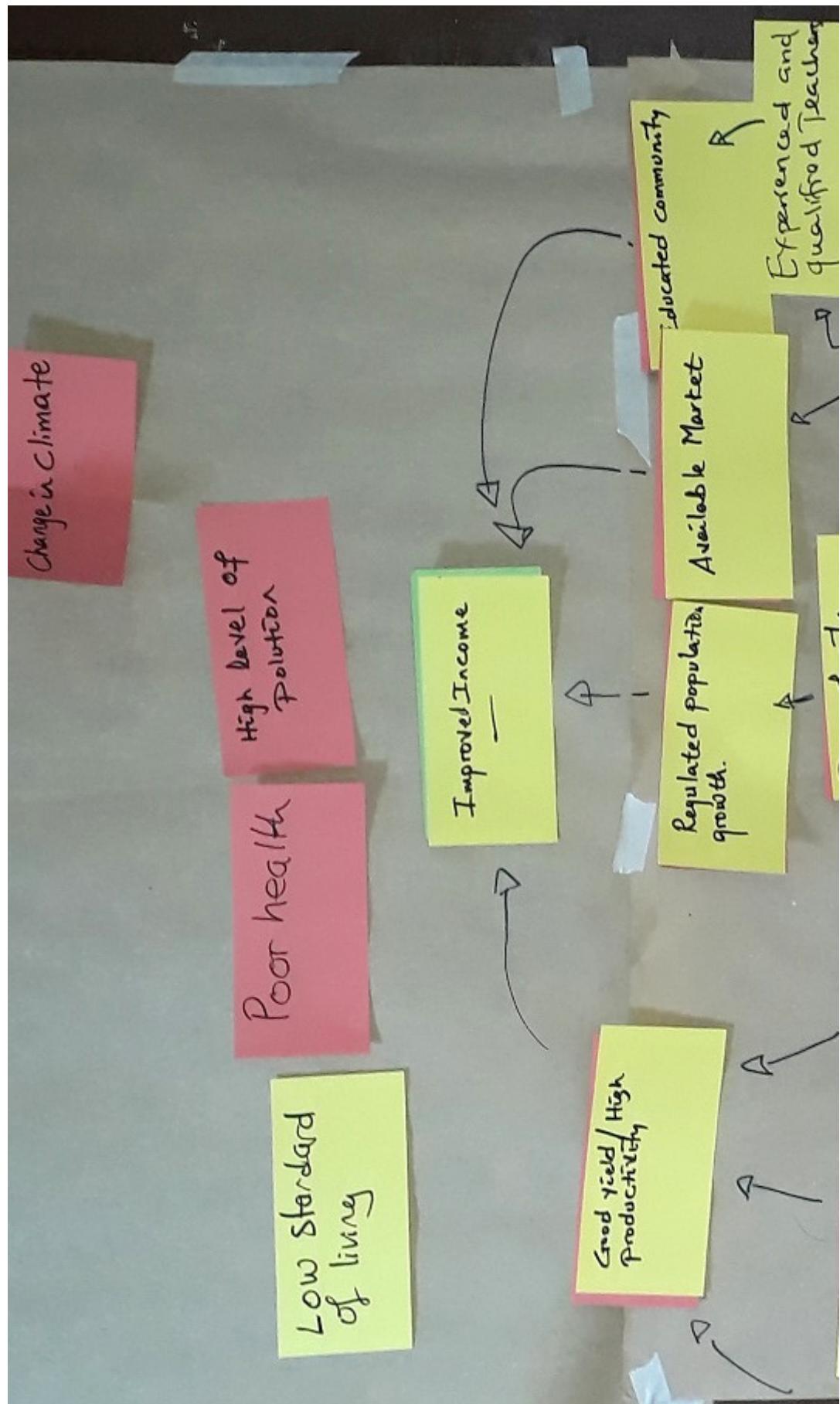


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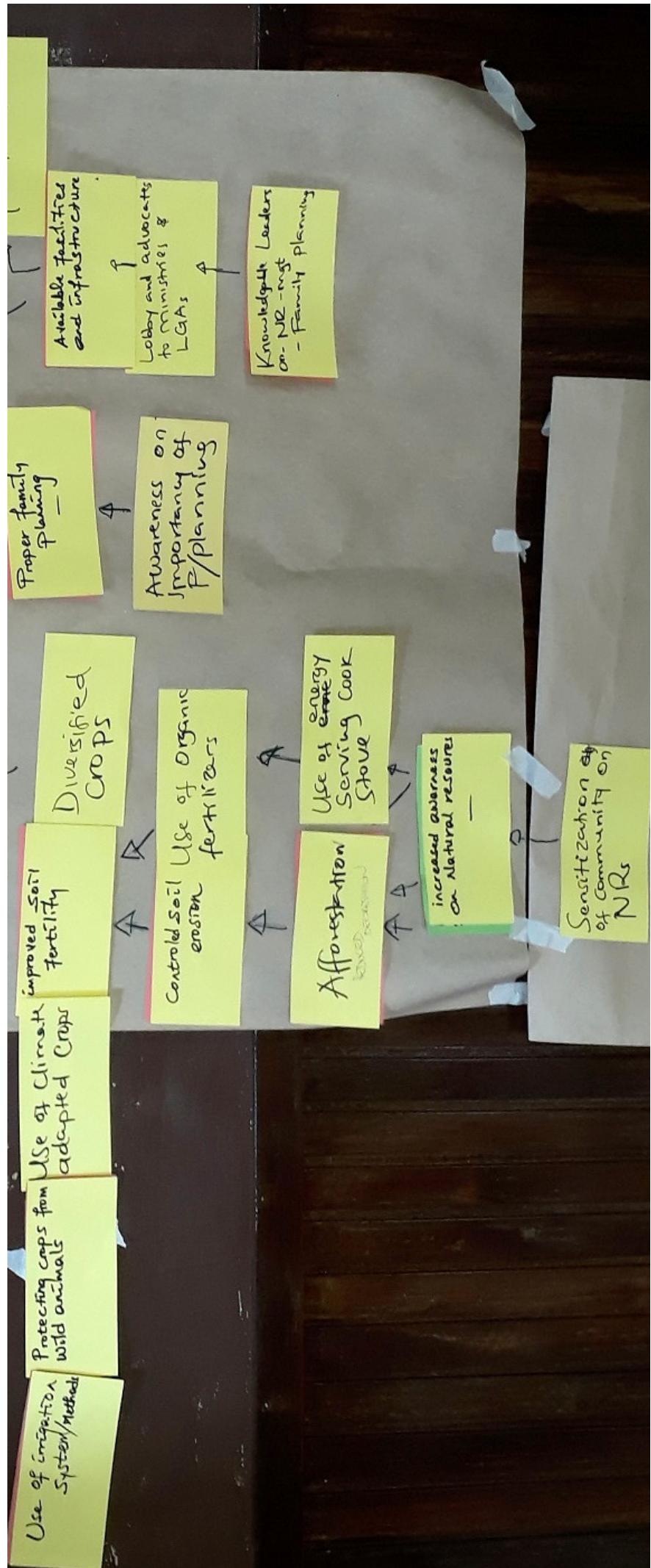
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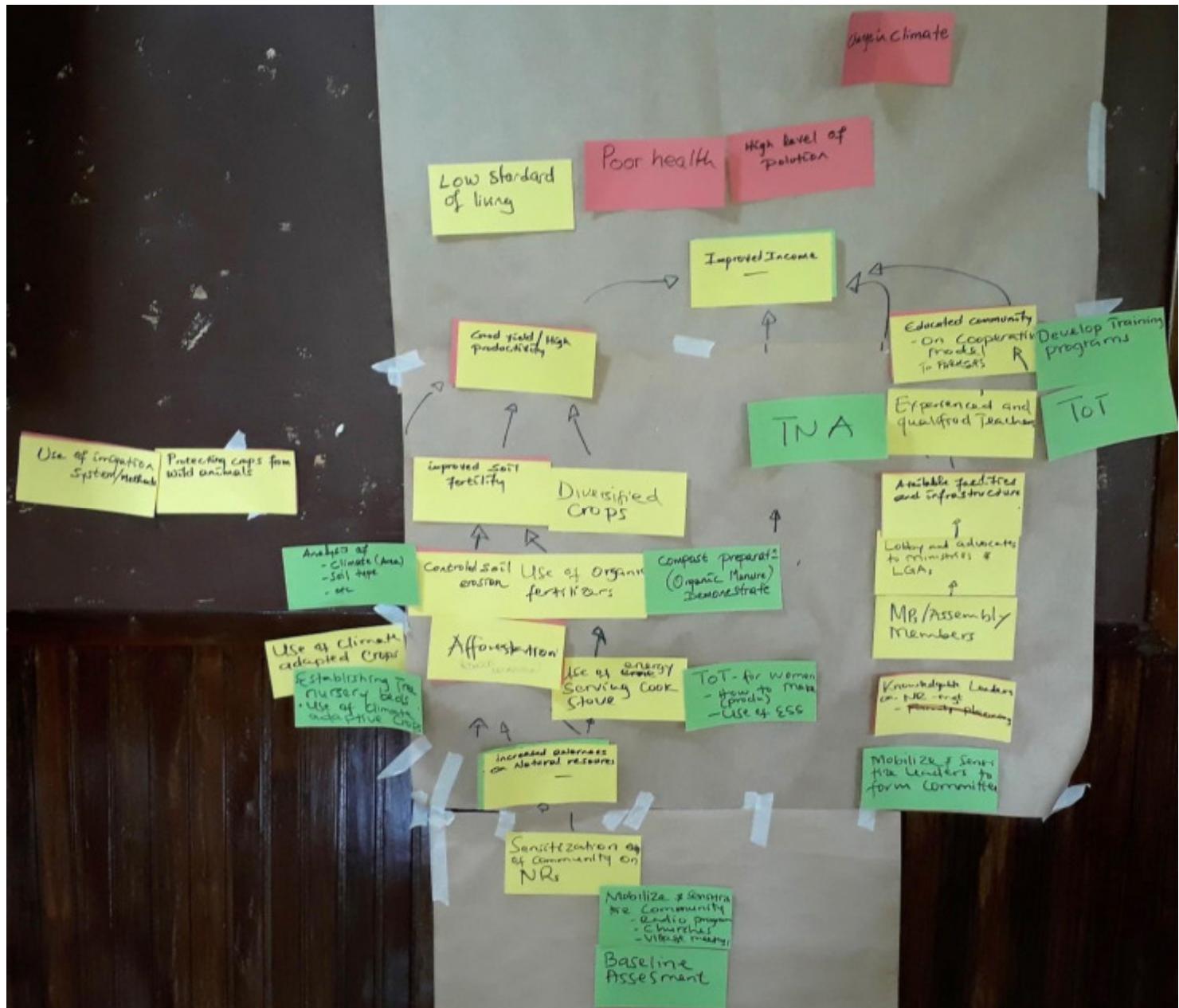


## Objectives Tree

Part 2



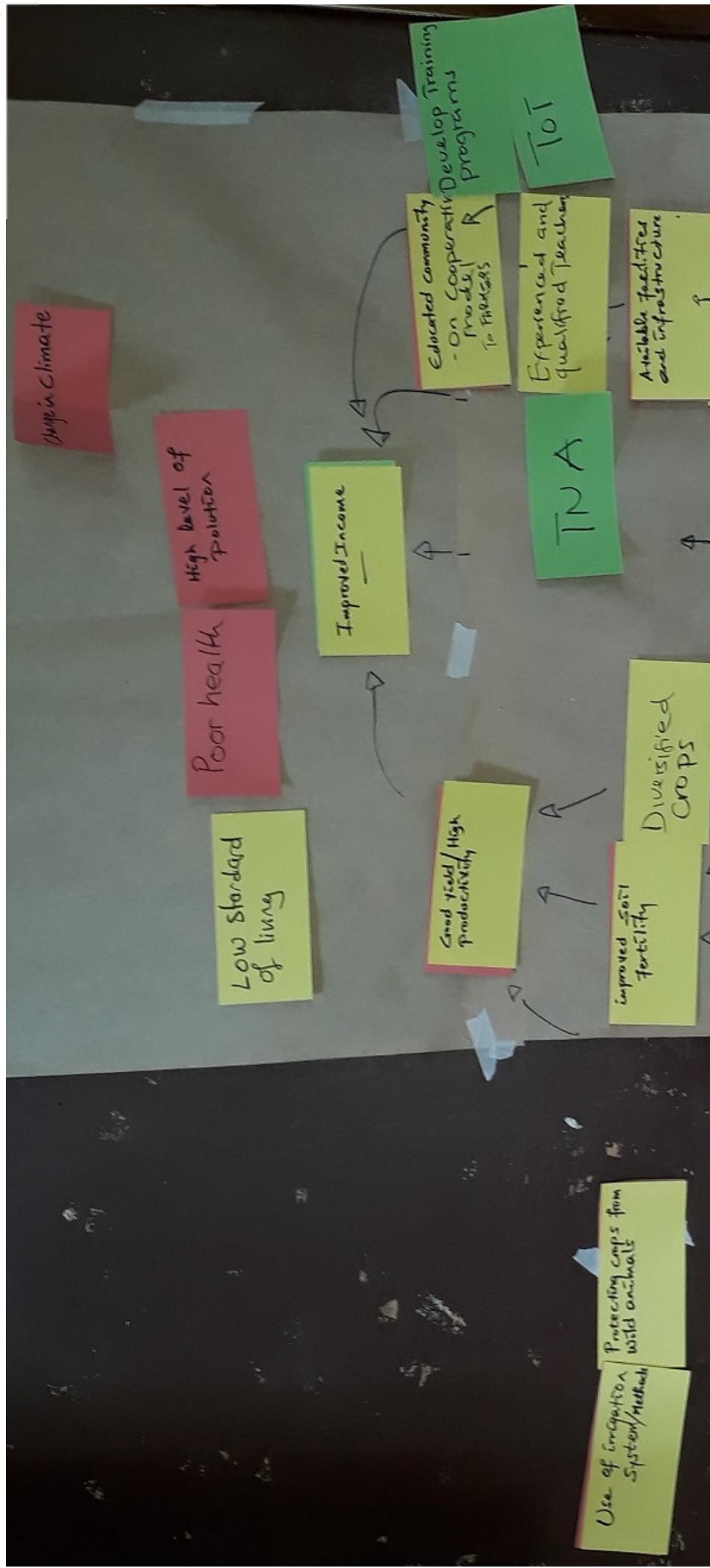
## Strategy Analysis



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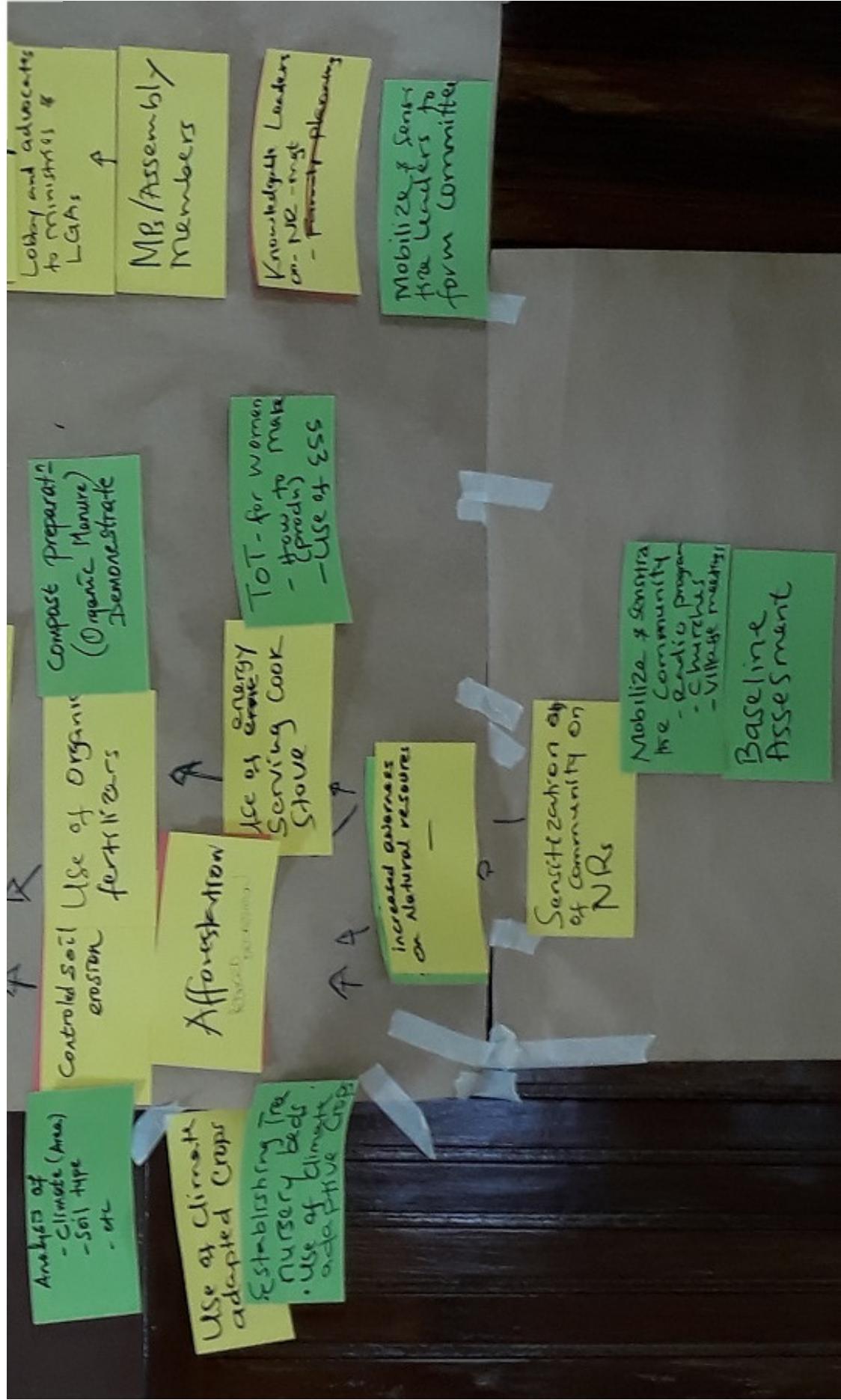
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### Part 1

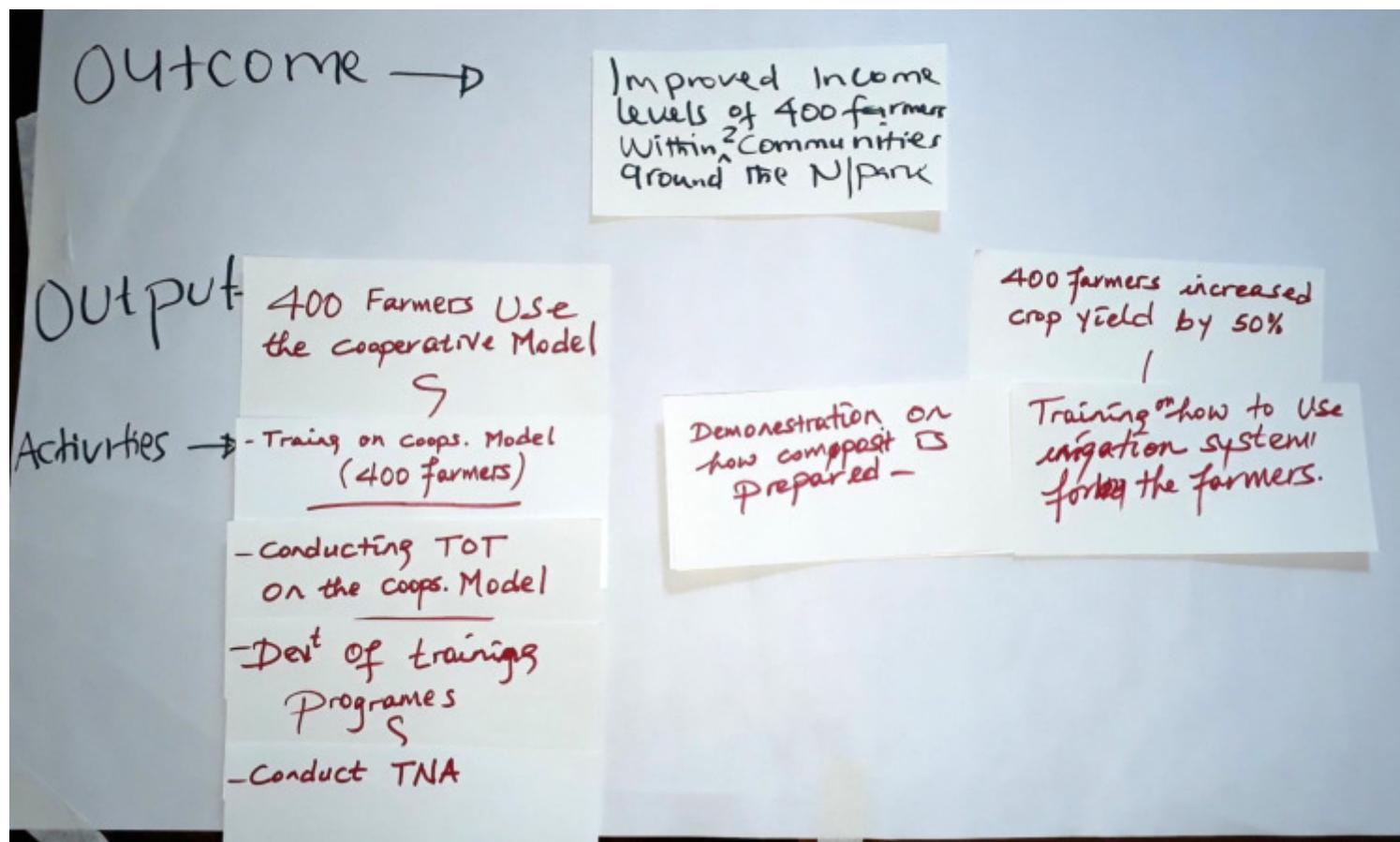


## Strategy Analysis

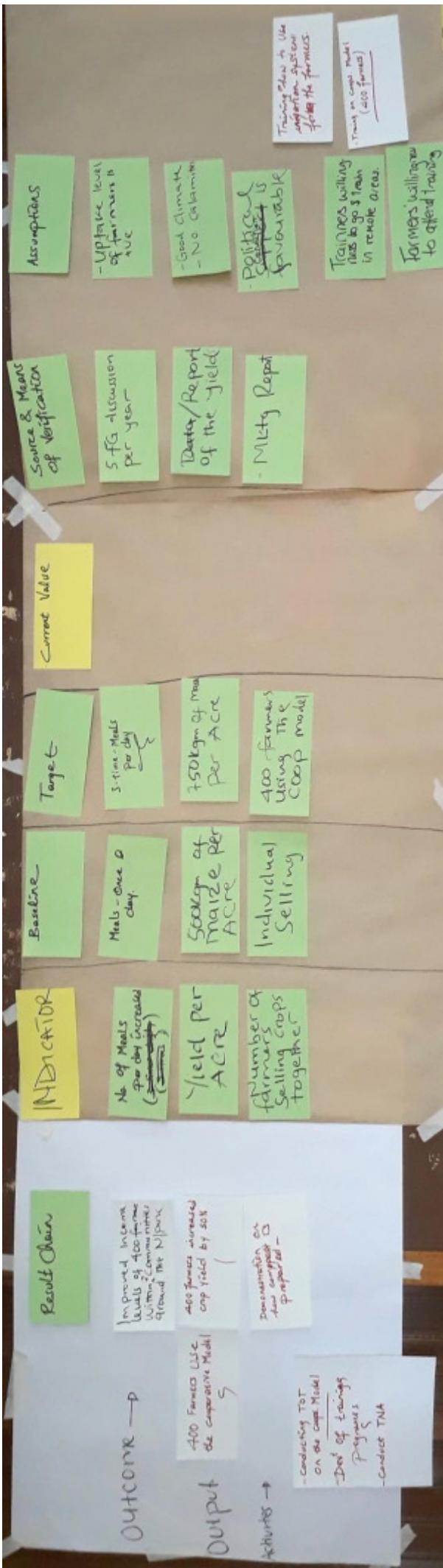
### Part 2



## Results Chain



LogFrame



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## Indicators

### Part 1



INDICATOR	Baseline	Target
No. of Meals per day increased <del>(3-time day)</del> <del>(3 times)</del>	Meals - Once a day.	3-time - Meals per day
Yield per Acre	500Kgm of maize per Acre	750Kgm of maize per Acre
Number of farmers Selling crops together	Individual Selling	400 farmers using the Coop model

## Indicators

### Part 2



Source & Means  
of Verification

5 FG discussion  
per year

Data/Report  
of the yields

- Mktg Report

Assumptions

- Uptake level  
of farmers is  
true

- Good Climate  
- No calamities

- Political  
~~convention~~  
~~support~~ is  
favourable

Trainers willing-  
ness to go & train  
in remote areas.

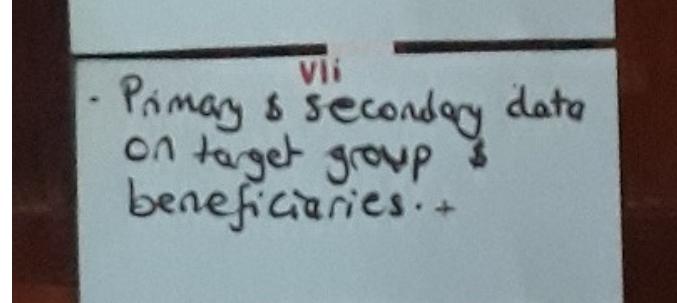
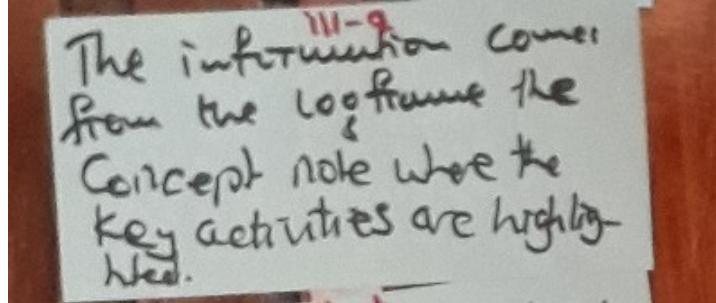
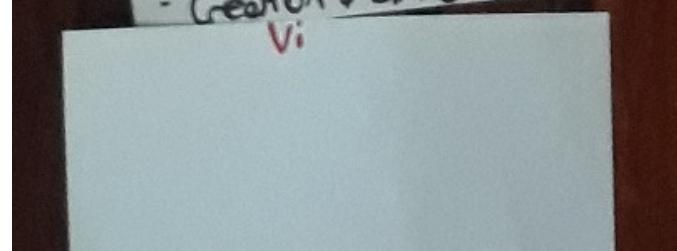
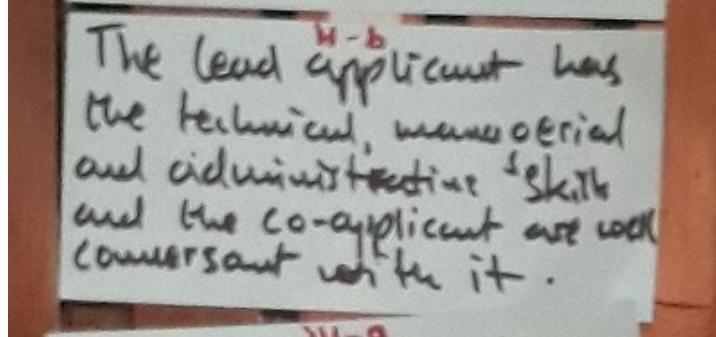
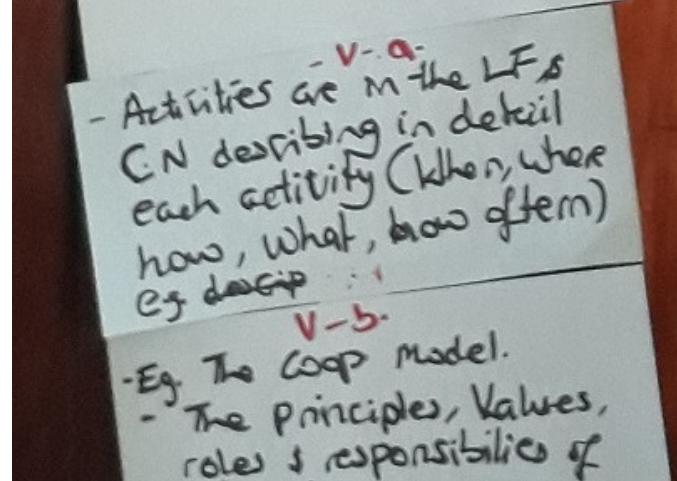
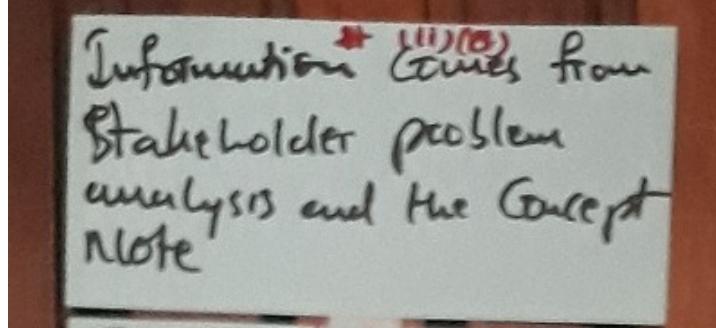
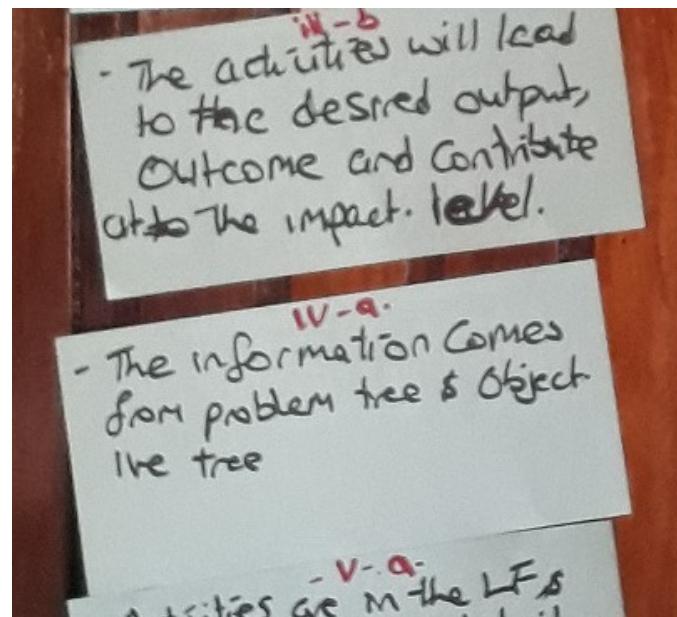
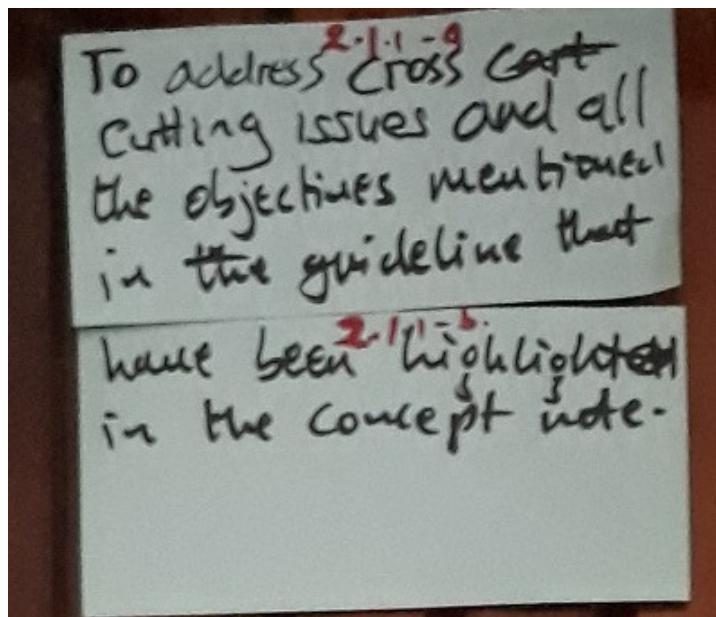
Farmers' willingness  
to attend training

## Impressions of the group presentations



## Full Application

### Full Application – Description of the action



## Full Application – Methodology

### METHODOLOGY

- ① What — Facilitators, Hall hire, P/A system, Training Materials  
 General Office Equipment, Vehicles, Tents + Canopy  
 natural Seeds, Polythene Tubes,
- Where — From the activities of the Logical frame  
 Coops. — Network of cooperatives - Office to house the Project
2. What — The project is a continuation of the existing initiatives by community. This project will be carried out using the cooperative model which is sustainable and has more impact. (Cooperatives have priority and value and practice)
- ③ Where — There is a project involved by USAID which was assisting on food aid. Our project will complement the existing project by building capacity of the community for climate change adaptation to attain food security. This will have the same impact
- Where — Impact — project will be more sustainable because cooperative model ascribe to the principle of continuous education which will be retained in the community.
4. What.  
 Where — COOP-
- I. Project manager, 3 project officer, 1 FAM.  
 Driver and support Staff. Trainers, M&E officer
- From Activities  
 These is a back stopping organization is Apex body for Cooperative.  
 -The project will be implemented using the cooperative model and will out source some of the technical assistance from the cooperatives

### Full Application – Methodology cont.

5. — Stakeholders (1) Lead applicant - Knowledge  
 External 400 Farmers they will (2) partners - expertise  
 Government.
- role — why collaborate.
  - Coop. — Principles 6, + 7 - > Cooperative representative
6. — Internal
- Hire an M&E officer ->
    - M&E - Frame work -
    - Project reports -
    - Monthly meeting
    - Quarterly report.
  - Questionnaire
  - Focus groups
  - Observation
  - Data-base
  - Indicators
  - SPSS Software
7. — Mid Term + End Term of Evaluation
8. — Always - Put a logo - Roll up -  
 Signpost - All assets to have Sticker  
 Always mention. Adhere to EU Communication  
 Strategy.

## Full Application – Sustainability

### Expected Impact Of the action On # the group / persons

The project will contribute to increased income levels, reduced vulnerability & climate change impacts and increase <sup>6000</sup> farmer <sub>farmers</sub> participation. This is because using the cooperative model, farmers will pool resources, collectively search for inputs, markets, labor for existing policies / legal status and will be able to access credit at lower rates.

- The project will empower <sup>30 000 hrs in the use</sup> community to use alternative sources of energy, explore alternative sources of income by forming tourism corps which will sensitize the community on better environmental <sup>not</sup> <sub>Coop model</sub> practices.
- The project will ensure mainstreaming of youth & gender in the project activities.

Risk Analysis = Contingency Plan.

#### a) Physical risks

- Risks emanating from the invasion of the wild animals - Work with the department of wildlife to restrict the animals from getting to the farms

#### b) Environmental Risks

Natural disasters such as droughts, floods, - obtain insurance covers from the crop insurance company.

#### c) Political Risks

- political instability such as change of govt in relation to not supporting Coop model - lobbying & advocacy activities by the corps

#### d) Economic Risks

Inflation & exchange rate risks - e.g. tourism, ~~tourism~~ increased cost of production - diversification & ~~cooperatives~~ ~~cooperatives~~

#### e) Social Risks

- group dynamics - trainings will be carried out to ensure the group
- Migration → the coop model will ensure cohesion using the coop principles.

## Full Application - Sustainability cont.

### (iii) - Financial Sustainability -

Revenues from the Coops & also members & shares

#### - Institutional Sustainability

- Members own the Coops thru Mgt of Coop,  
Coop principles / values

#### - Policy level Sustainability

- by laws guiding the Coops
- project will support the dept of environment to review the ~~existing~~ policies

#### - Env. Sustainability

→ There will be adoption of conservation methods, Maintenance  
environmental skills into the education system & communities.

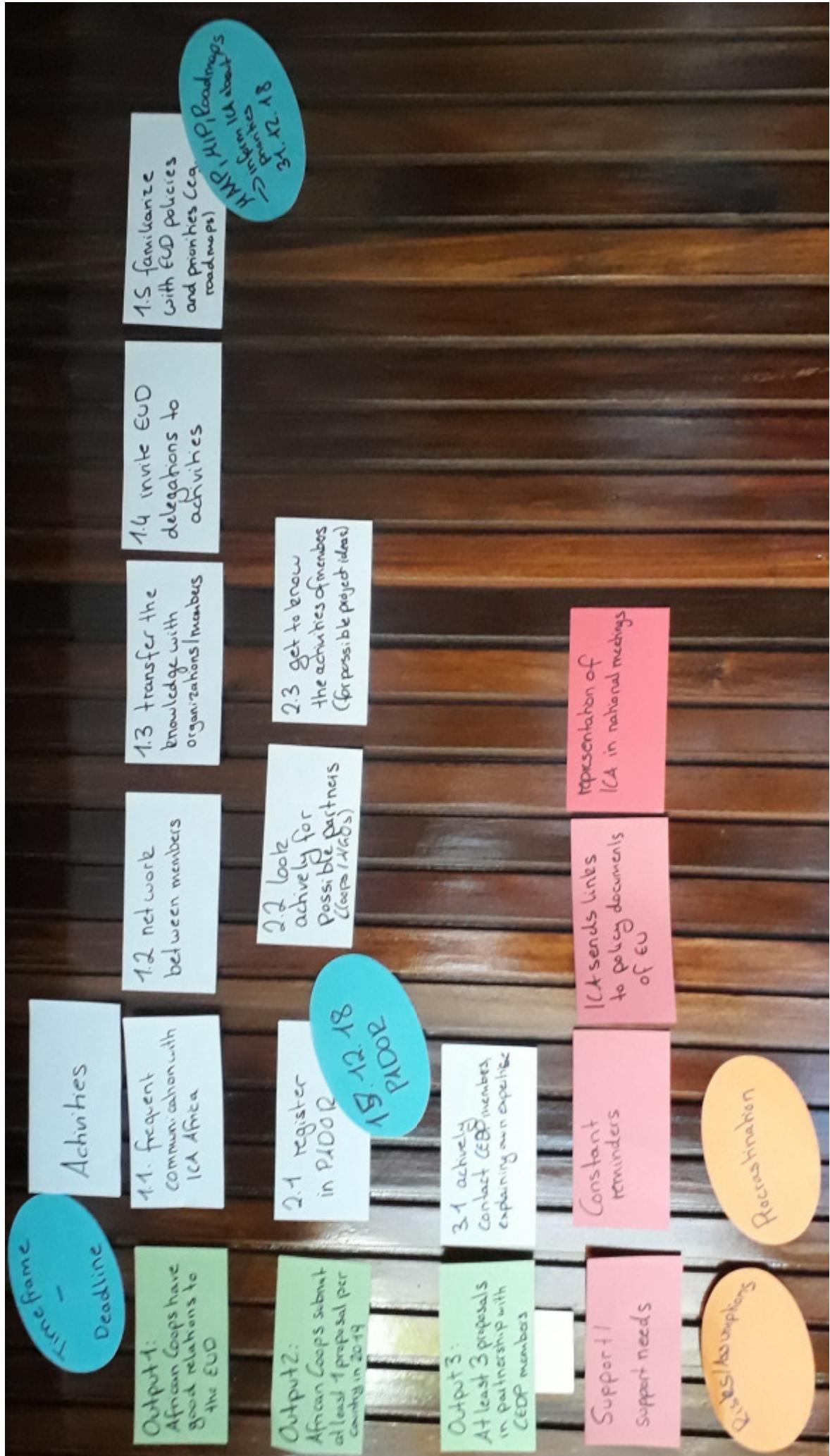
### iv) Dissemination Plan & Replication

#### ~~Newsletters~~

- Newsletters
- Memos & Coops
- Conferences / Knowledge sharing workshops
- Websites

Replication to other regions or the continent - thru ICA, SADC, COMESA

Next steps



Evaluation of the training

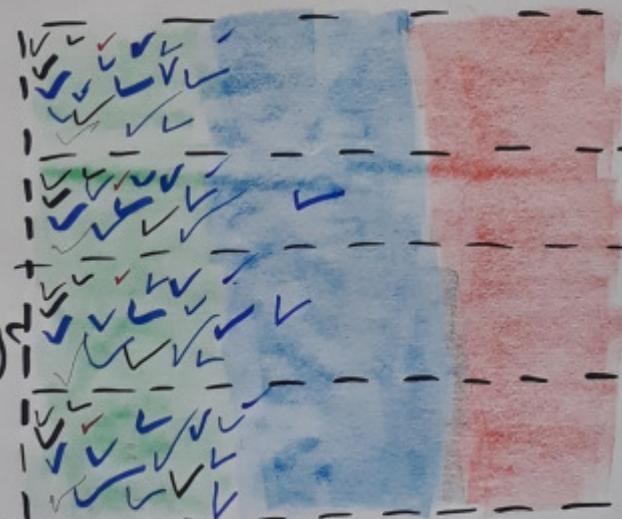
Day 1

## Training evaluation Day 1

How satisfied was I with...



... the content



... the methodology

... the professional exchange

... the trainer

Other comments: The practical aspect is excellent!

Very clear + knowledgeable . , It is very good way  
of giving training —  
good delivery & Content

Help us come with final problem tree.

We had fun

Very eye opening!!  
facilitator is knowledgeable

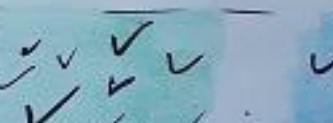
Day 2

## Evaluation Day 2

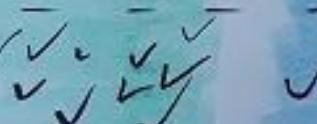
How satisfied was I with...



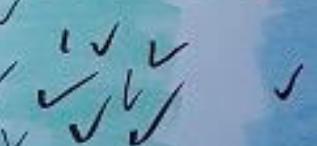
the content



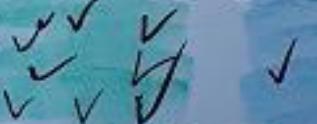
the methodology



the professional  
exchange



the trainer



Other comments:

Very informative

-Methodology very user friendly

Day 3

# Evaluation Day 3

How satisfied was I with...



Other comments:

it was very helpful

## Value addition training

Value addition training - professionally done!!  
Very interesting Educational - very good presentation  
SMART

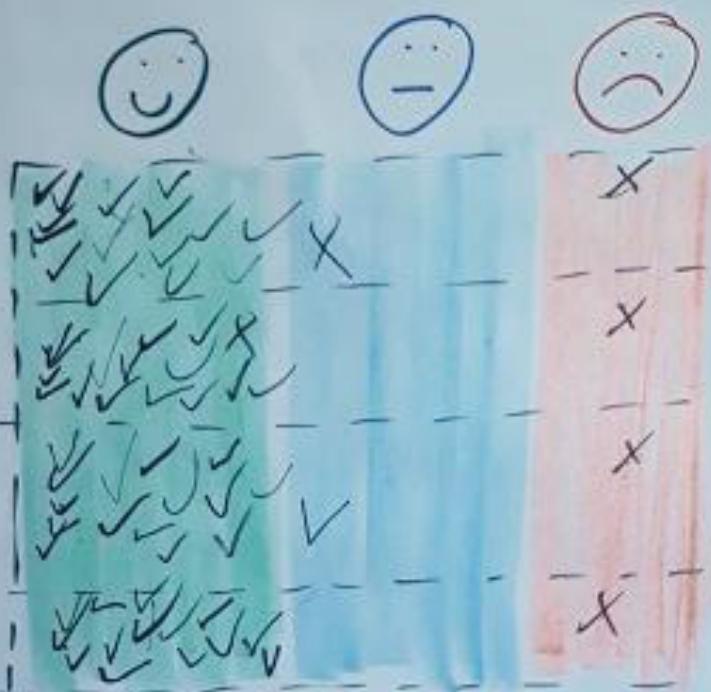
# SMART INFORMING

- Very good work of Pwfe design
- professionally done!!
- Very good presentation

Day 4

# Evaluation Day 4

(How satisfied was I with..



### - Other comments

It was very good time & training  
to get a good knowledge. (X) = canceled.

Insightful      Very Inspiring  
Refreshing

Very well prepared  
NIA training and well prepared

**Thank you for your participation and good luck with your upcoming  
EuropeAid proposal development!**